



Town of The Blue Mountains

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2022-03-14

To whom it may concern,

MAXtech was the winning vendor for our 2020 RFP: 2020-28-P-FIT Supply & Install Video Surveillance System. For this RFP we were asking for a new cloud managed camera system that could be deployed Town wide and that supported low to very low bandwidth installations (MAXtech recommended a Verkada system based on our requirements). As part of the RFP the vendor was to provide installation and support services for several initial sites.

To date MAXtech has successfully completed two projects and the Town has planned for two additional projects to be completed with MAXtech in 2022.

- 2020-2021 – Completed – Waste Water Plants and Town Hall
 - Approx. \$44K
- 2021 – Completed – Waste Water and Water Stations
 - Approx. \$34K
- 2022 – PO Issued – Town Golf Course and Water Treatment Plant
 - Approx. \$27K
- 2022 – Planned – Water Sites

I would recommend MAXtech to anyone looking for video surveillance installation and support services. MAXtech's installers are professional and we have never had any issues with their work or support.

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